#### The webinar will start soon







Northeast Ohio's Online Day of Catholic Giving

## **Today's Presentation**

## Lunch & Learn Webinar: Amp Up Your Social Media





Northeast Ohio's Online Day of Catholic Giving

#### **Presentation Timeline**

#### 12:00

- Introductions and agenda by Jackie
- Prayer by Deacon John
- Webinar w/ Mitch

#### 12:25

- Introduce the Fire Up Your Facebook Challenge w/ Jackie
   & Katie
  - Explanation of Challenge Metrics Comparison Sheet
  - Challenge Items Checklist
  - Challenge Contest Rules
  - Challenge Resources

#### 12:45

- Q&A
- Wrap Up

## **Today's Presenters**

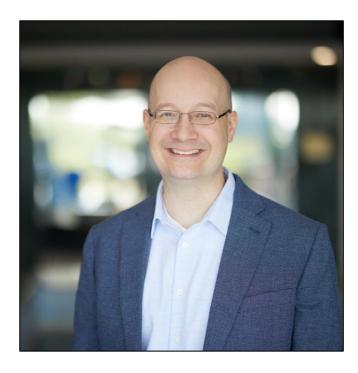


Jackie Brauser
Parish Services Manager



**Katie Galicic**Digital Giving and Appeal
Associate

## **Today's Presenters**



**Dcn. John Rogers**Vice President of Parish Services
Director of Catholic Social Media



Mitch Fisher
Director of Customer Experience
Catholic Social Media

## #weGIVECATHOLIC Prayer

Good and gracious God, we recognize all life is a gift and a blessing. We thank you for your most generous love.

Encourage us to be persons of honesty and integrity, worthy of proclaiming the Gospel, in this sacred ministry of fundraising. Give us hopeful imagination and creative vision, recognizing generosity in even the smallest gift.

We pray #weGIVECATHOLIC may be a miracle of loaves and fishes, where every gift shared lovingly from a grateful heart becomes bread for the multitudes, and the ordinary becomes extraordinary.

Be with us today in all that we do, so that your light may shine out in our lives.

Through Christ our Lord. Amen.







Catholic fundraising consulting Annual appeal management Parish offertory specialists Specialized digital services







































































# We have helped train more than 4,000 parishes on digital communications



## Our social media posts have reached more than 60 million people in the past 2 years



## Why are you here?



- 1. You work at a Catholic parish, school, or organization in the diocese
- 2. You're understaffed
- 3. You're under-resourced (no \$\$)
- 4. You could use some social media help

## Why is social media important?



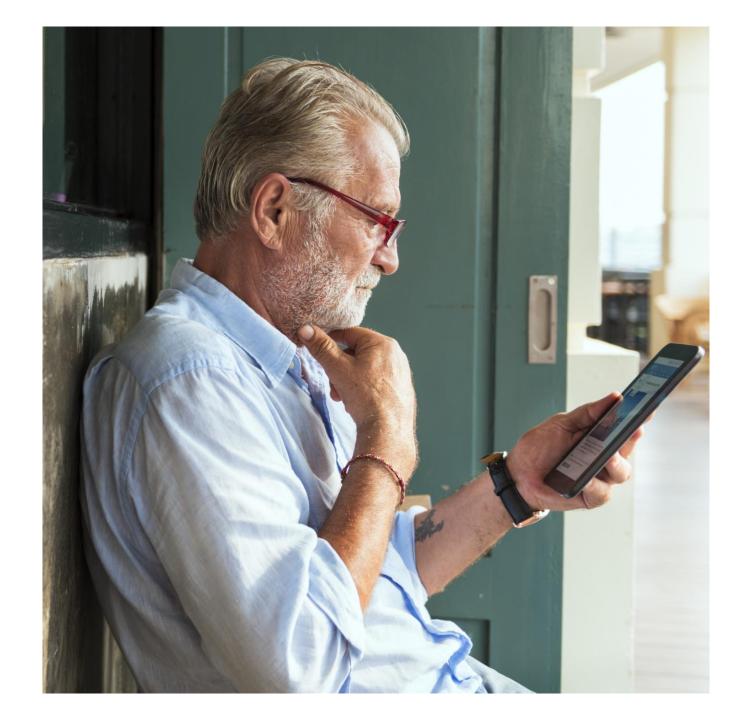
## THE reason

## Because that's where the people are



## 91.5% of Americans age 12+ are on social media each month





U.S. adults spend2.5 hours every dayon social media

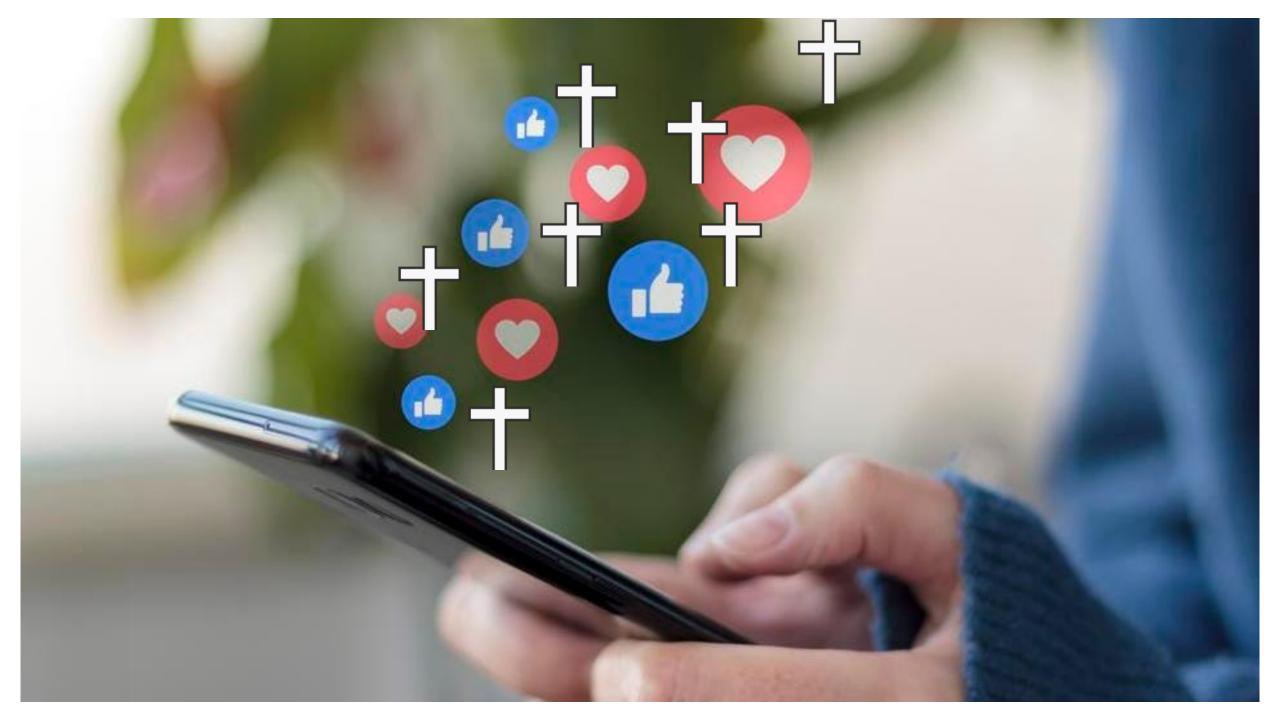
## So what?

# Why does my parish need to be on social media?

Because
Saint Paul
didn't stay
home

He went to Athens

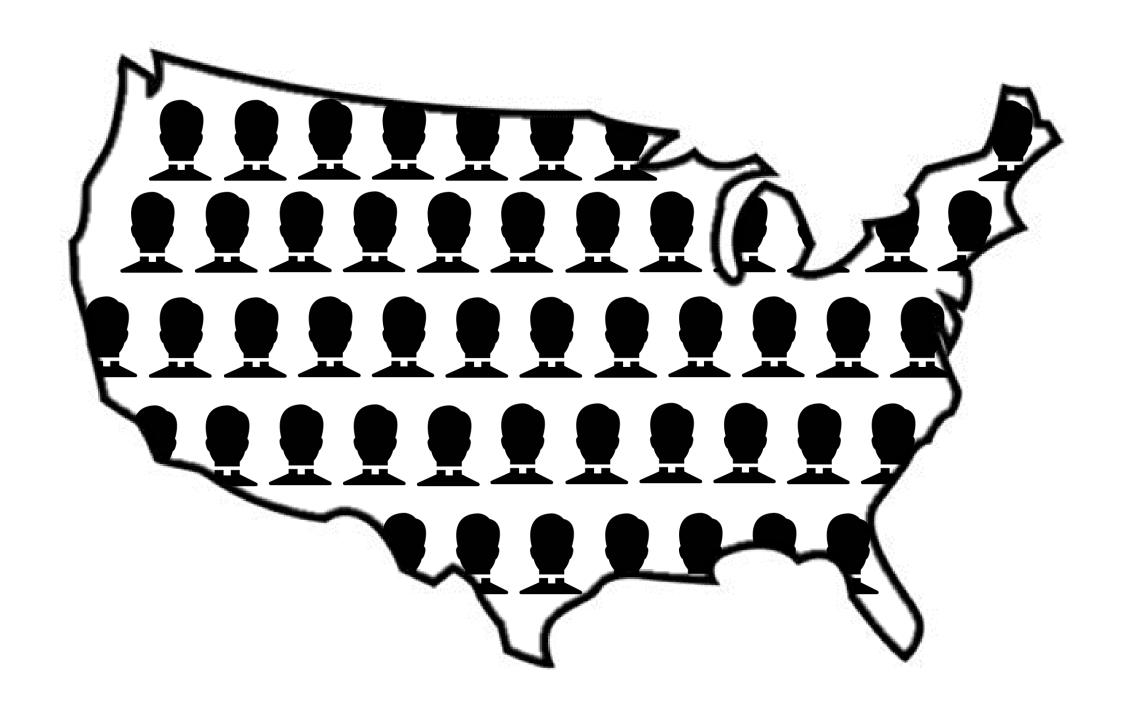


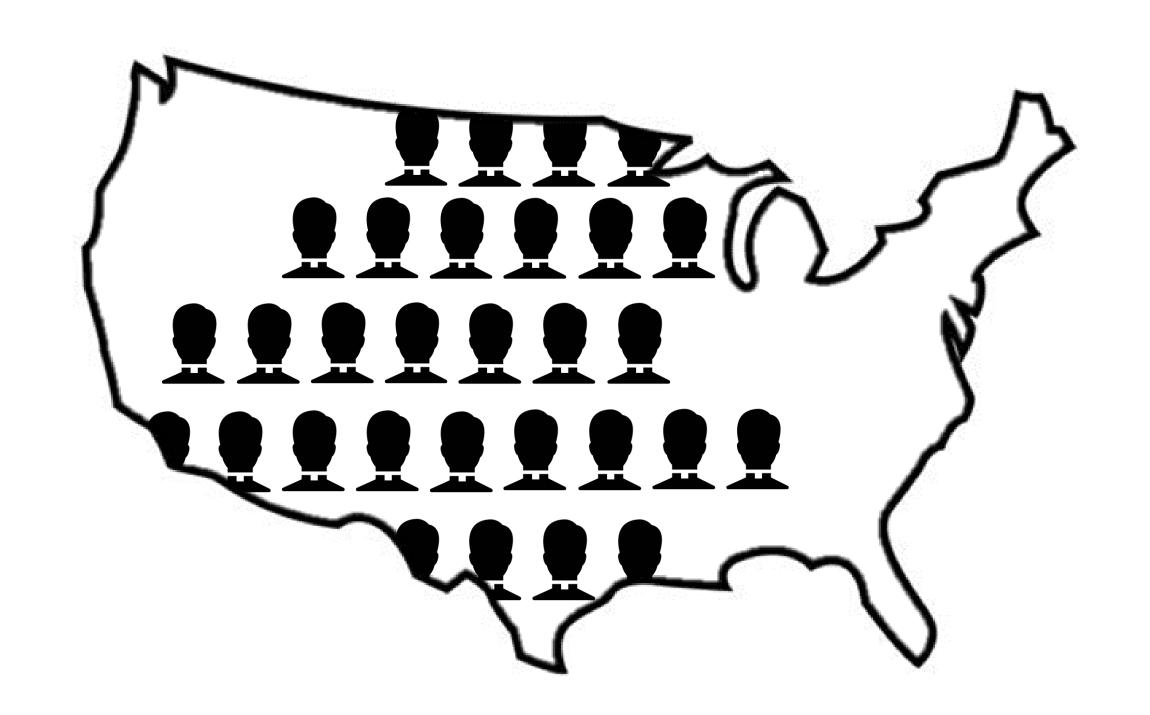


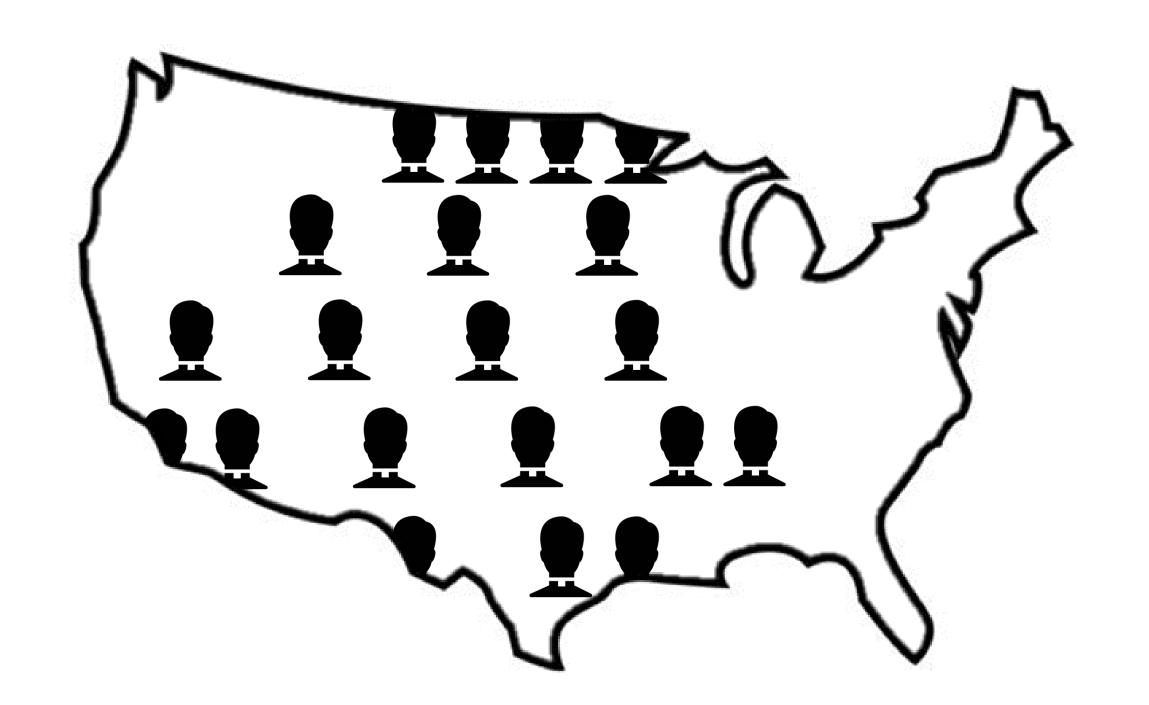
#### Reason #2

# Because parishes need more efficient ways to reach people









**571** 

The number of parishes in the United States without a resident priest pastor in 1970.

3,544

The number of parishes in the United States without a resident priest pastor in 2020.

# Social media is the most efficient way to reach the most people in your community



## Our best advice for parishes





## Which platform should you use?



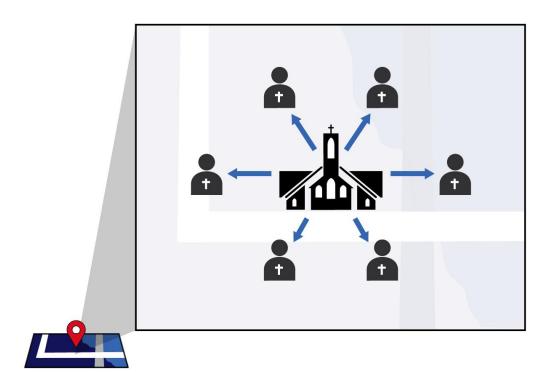


## Recommendation



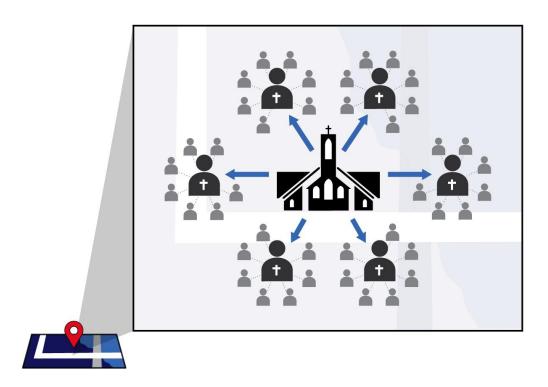
If you choose just one social media platform, choose Facebook...and use a page, not a group

#### **Groups (and email)**



- Closed system
- Reaches only the insiders
- Not easy to share out from

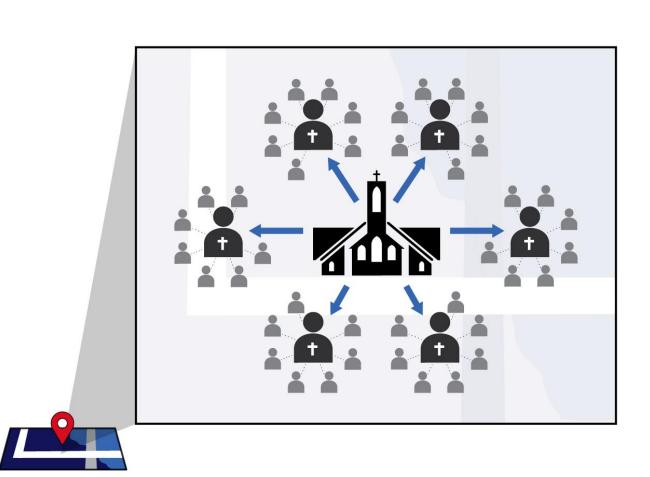
#### **Social Media PAGE**



- Open system
- Reaches *friends* of insiders
- Easy to share

#### Non-followers near your parish are prioritized when followers share





### Recommendation

If you have a PROFILE instead of a PAGE, you CAN convert it



## Recommendation

If you have an ownerless page and can't get access...



https://catholicsocialmedia.knowledgeowl.com/help/how-to-claim-ownership-of-a-facebook-page

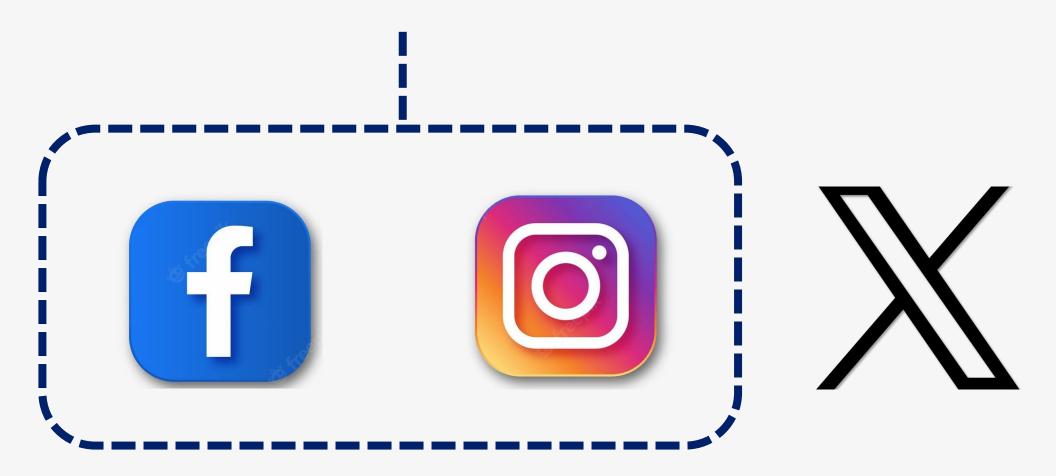
## What are other parishes doing?



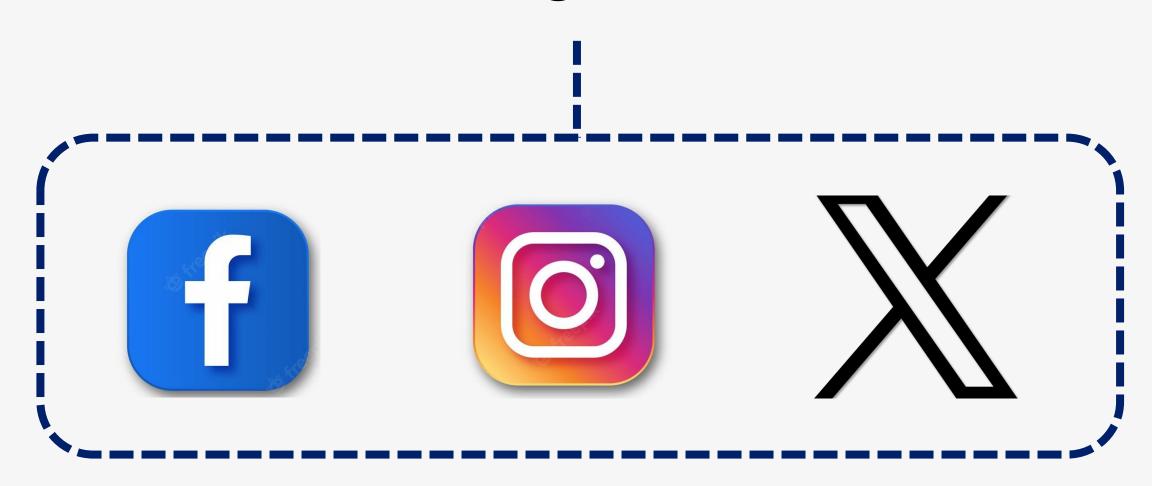
#### Facebook only – 67%



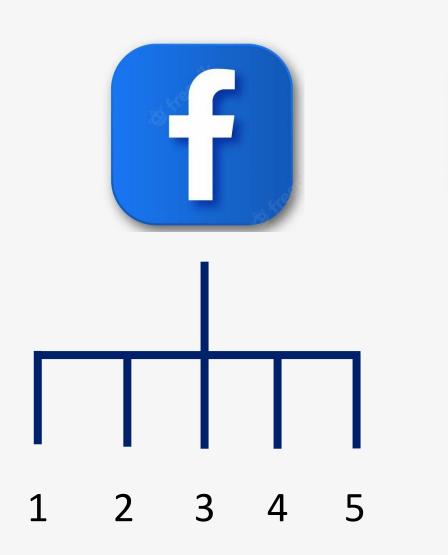
#### Facebook + Instagram – 24%



Facebook + Instagram + Twitter - 6%











24% of parishes have2 *or more* Facebook pages

If you inherited multiple social pages, you CAN merge them



https://catholicsocialmedia.knowledgeowl.com/help/how-to-merge-multiple-facebook-pages

### How often should we post?



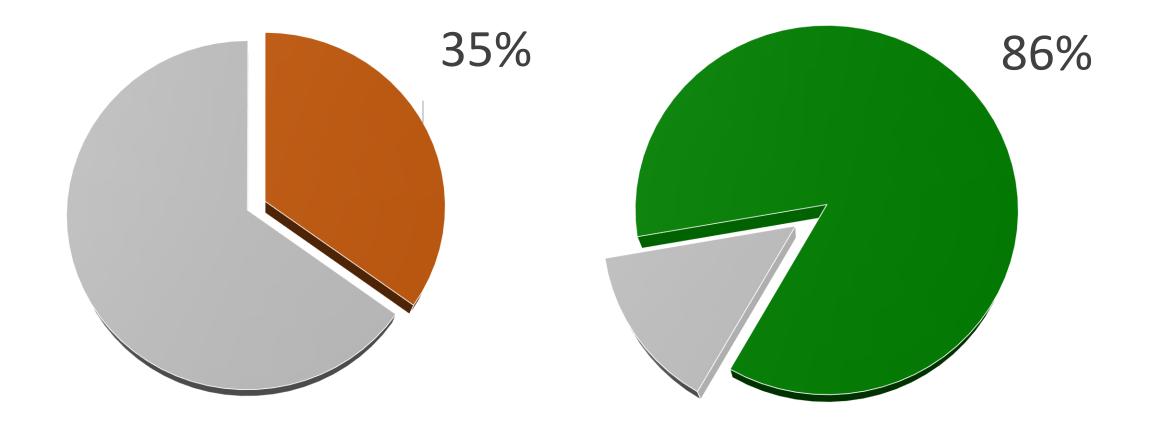
Your parish should post at least daily on social media

Parishes that post daily on Facebook report higher giving and increased engagement

44% higher giving per household.

PARISHES THAT
POST DAILY

PARISHES THAT DON'T POST DAILY



Only 35% of Christians will *create* religious content for Facebook...

...But 86% will *share* religious content that's already created

### What: should we post?

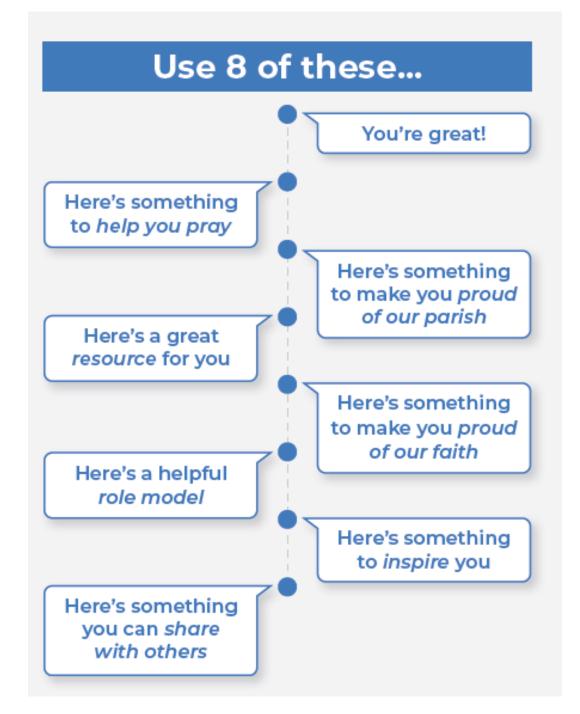




Follow the 8:1 nourishment ratio



# Follow the 8:1 nourishment ratio



# Follow the 8:1 nourishment ratio



**Six Different Post Types** 

Surround the *Necessary* with the *Exciting!* 

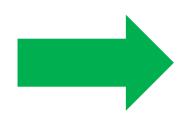
#### What types of social media work best? ABOVE AVERAGE BELOW AVERAGE **REACH AND ENGAGEMENT** REACH AND ENGAGEMENT 1-PHOTOS 4 - STATUS UPDATES 2 - VIDEOS 5-LINKS TO **OUTSIDE SOURCES** 3 - QUESTIONS 6 - EVENT INVITATIONS

# Five Hacks for maximum reach on Facebook



#### Hack #1: Keep Your Names Consistent

Make sure username matches website domain and Facebook vanity URL



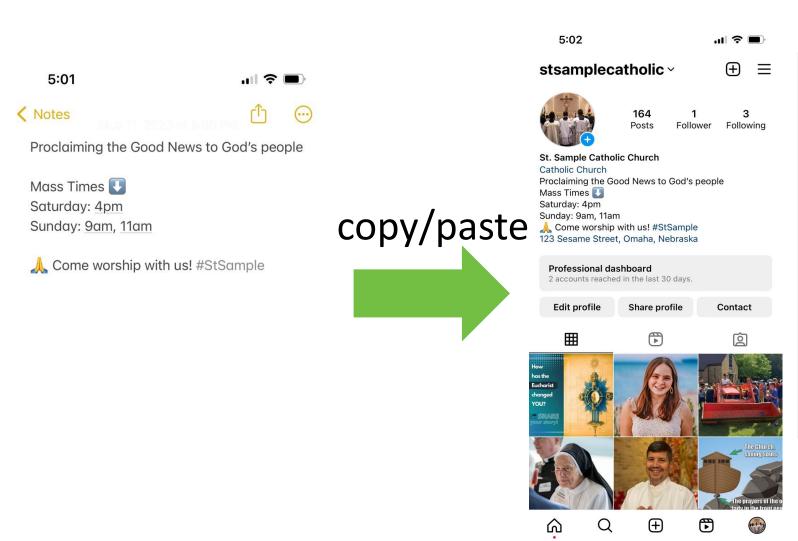
#### www.stsamplecatholic.com

Facebook.com/stsamplecatholic Instagram.com/stsamplecatholic



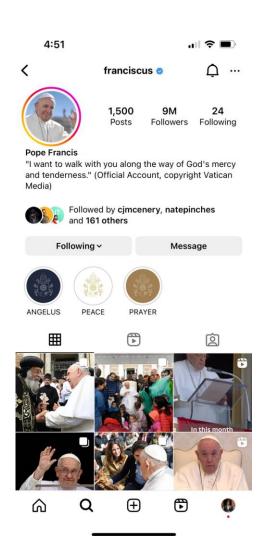


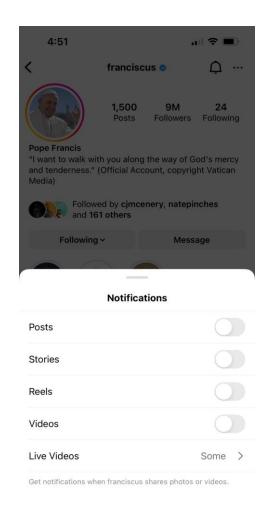
#### Hack #2: Create a Bio!



#### Intro A Catholic parish serving almost 4,000 families in the Lewisville, Flower Mound, Highland Village... Page · Catholic Church · Religious organization · Christian 5201 Cross Timbers Road, Flower Mound, TX, United States, Texas (972) 436-9581 (i) stphilipcc stphilipcc.org Open now v

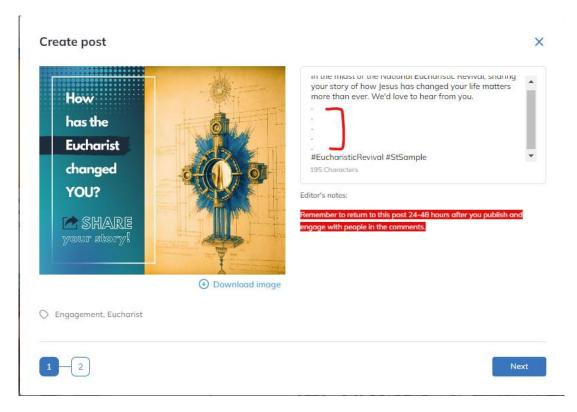
#### **Hack #3: Turn on Notifications**





- 1. Go to the page you want to receive notifications from
- 2. Click Follow Settings
- 3. Under Notifications, choose the types of posts you want to be notified about
- 4. Click Update

#### Hack #4







 $\triangle$   $\bigcirc$   $\triangle$ 

stsamplecatholic In the midst of the National Eucharistic Revival, sharing your story of how Jesus has changed your life matters more than ever... more

1 minute ago









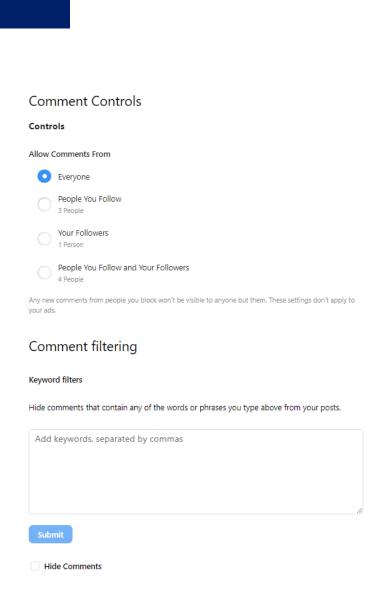
stsamplecatholic In the midst of the National Eucharistic Revival, sharing your story of how Jesus has changed your life matters more than ever. We'd love to hear from you.

#EucharisticRevival #StSample

1 minute ago

#### Hack #5

Hide inappropriate comments automatically

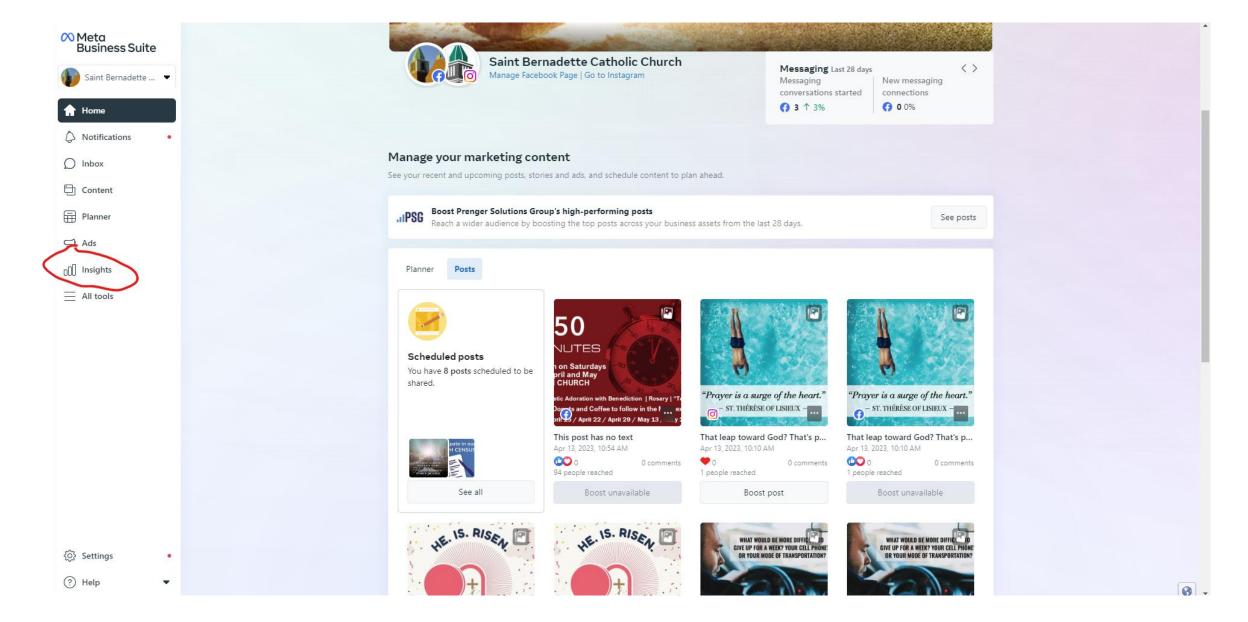




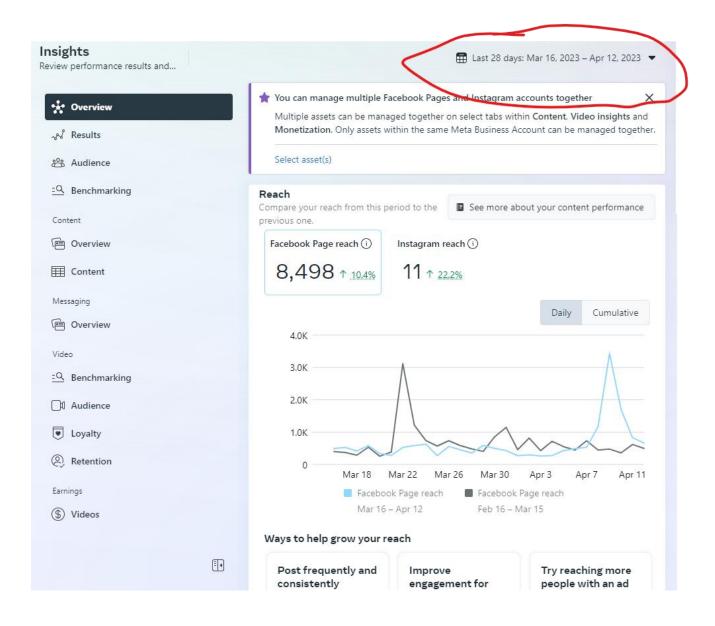
## How do I measure success?

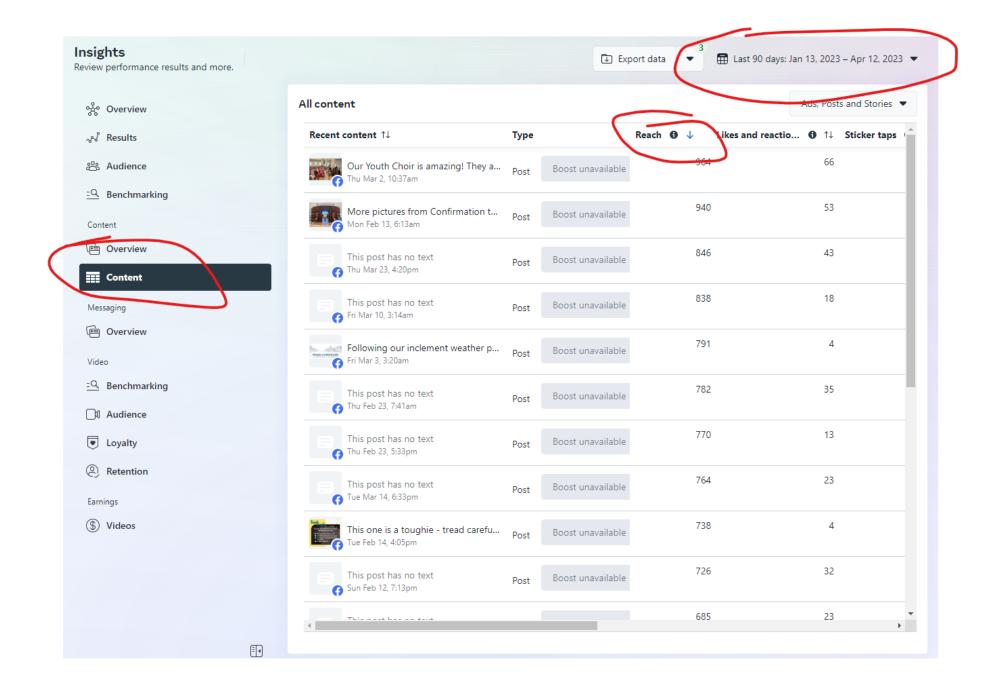


#### **Meta Business Suite Analytics**



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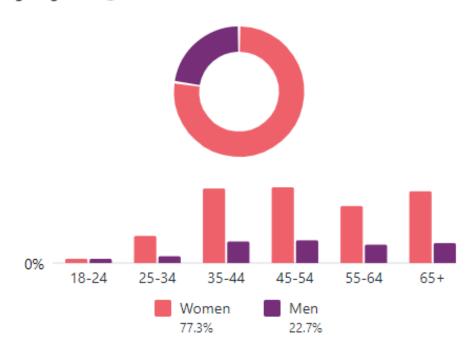




Facebook Page likes (i)

1,774

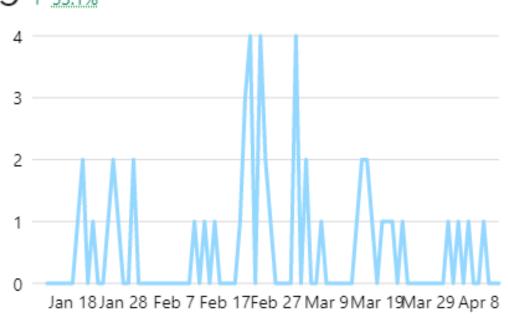




#### New likes and follows

Facebook Page new likes 🛈



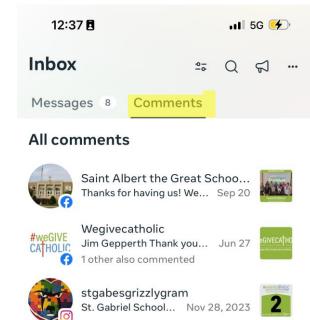


#### Meta Business Suite

Download the app for your phone- a great way to manage content, posts, and engagement on the go!











Join Us:

Nov. 12-22, 2024

Register to join the challenge:



#### Scan to join the **Facebook Group:**





Join Us:

Nov. 12-22, 2024

#### **Metrics Comparison Sheet**

BEFORE THE CHALLENGE PREVIOUS 14 DAY RANGE		
Facebook Reach		
Facebook Fans (Audience)		
Page & Profile Visits		
Top Post Date		
Top Post Description - 8 words or less		
Top Posts - Total Reached		
<u>Total Posts</u>		
How many posts were announcements?* Percentage of Total Posts		
How many posts were celebrations?  Percentage of Total Posts		
Posts per week Total Posts 2		

_		
AFTER THE CHALLE PREVIOUS 14 DAY R		CHANGE
Facebook Reach		
Facebook Fans (Audience)		
Page & Profile Visits		1
Top Post Date		
Top Post Description - 8 wo	rds or less	
Top Posts - Total Reached		
<u>Total Posts</u>		
How many posts were announcements?* Percentage of Total Posts		
How many posts were celebrations? Percentage of Total Posts		
Posts per week Total Posts		



#### Facebook Challenge Items

- 1. Facebook Cover & Profile Image
- 2. Complete Your About Section
- 3. Space out your text & use Emojis
- 4. Post consistency at least twice a day
- 5. #TBT Find an iconic memory
- 6. Facebook LIVE
- 7. Heartfelt Story
- 8. Canva Template Use or Share One
- 9. Tag a community partner with a lot of followers
- 10. Ask a Question
- 11.Bonus Facebook Reel



#### **Challenge Contest Rules**

1. At least one (1) person from your organization must join the private Facebook group.



2. You must turn in the completed left side of your metrics comparison sheet posted to the private Facebook group by noon on Tuesday, November 12.



3. You must complete eight (8) of the given challenge items.



4. We will be hosting **five (5)** fifteen-minute-long Facebook lives throughout the challenge (you are not required to join these), where we will be offering helpful tips, Q&A, and giving away prizes to challenge participant attendees. You **must** be in attendance at the Facebook LIVE to win the prize.

- Tuesday, November 12 @ 1 pm Join us for a review of the metric sheet, learn how to share a Canva template, and acquire inspiring post ideas
- Friday, November 15 @ 1 pm Scared to go LIVE on Facebook?
   Don't worry, we've got you covered!
- Monday, November 18 @ 1 pm Spark online community engagement with our helpful list of appealing questions
- Wednesday, November 20 @ 1 pm Learn ten tips for taking better photos for social media
- Friday, November 22 @ 1 pm We will review our completed metric sheets, review the challenge, and draw a winner for our \$500 prize!



5. To be eligible for the \$500 prize you must turn in your completed metrics comparison sheet posted to the private Facebook group by noon on Friday, November 22.



#### **Challenge Resources**

- Guide To Going Facebook Live
- Social Media Post Ideas
- Post Templates & Sample Posts
- Weekly Planners
- Whatever you want to share



## Q&A / Discussion

# #WEGIVE CATHOLIC on #GI\*INGTUESDAY\*

Northeast Ohio's Online Day of Catholic Giving

# CATHOLIC SOCIAL MEDIA